



SALINA FAMILY
HEALTHCARE CENTER



SMOKY HILL
FAMILY MEDICINE RESIDENCY

2025 ANNUAL REPORT



Mission

... to serve our community at the crossroads of compassionate healthcare and professional education.

Vision

- Providing the most comprehensive, quality, and integrated primary care services among community health centers in Kansas
- Fostering and expanding training opportunities for health professionals
- Being the residency program of choice for physicians who desire to practice in rural Kansas
- Increasing access to core health care services within the Salina region
- Being the employer of choice in the community

Values

Excellence, Innovation, Access, Teamwork, Social Justice, Education, Ethics & Integrity, Patient-centered

MEET THE BOARD

Rafael Mendez- President

Sales Executive, Blue Beacon

Bradley Burr

Business Owner

Tissa Salter- Vice President

Faculty, Kansas Wesleyan Univ.

Barrett Halderman, PhD

Retired Clinical Psychologist

Jordan Webb - Treasurer

Financial Advisor, Pathway Financial

Dirk Hutchinson, MD

Retired Physician

Kristi Hays- Secretary

Human Resources Professional

Nancy Lonergan

Retired School Teacher

Ramona Malone, Past President

Administrative Executive

Carolee Jones

Retired Social Services Director

Andy Adams

Senior VP, Bennington State Bank

Nicholas Sharpe

Technician, Salina Family Vision

Juan Maldonado

Student Success Coach

Bob Vidricksen

Retired, Previous Commissioner
Saline County



A Message from the CEO

As you read through this year's Annual Report, I hope you gain a deeper understanding of Salina Family Healthcare Center—our mission, our growth, and our unwavering commitment to serving our community. The past year has been one of exciting progress and meaningful challenges, all aimed at ensuring we provide compassionate healthcare and professional education at the highest level.

EXPANDING ACCESS TO CARE

We remain dedicated to meeting our patients where they are, both geographically and in their healthcare journey. Over the past year, we have:

- Increased outreach through our mobile medical unit, partnering with Central Kansas Mental Health, CKF Addiction Treatment, Salina Grace, and the Salina Rescue Mission to bring essential care to more individuals.
- Strengthened behavioral health access, offering expanded in-person and telehealth services to the entire community to support mental well-being.

COMMITMENT TO QUALITY CARE

Our focus on excellence has once again earned us national recognition.

- We have been recognized as a Patient-Centered Medical Home (PCMH) by NCQA for 12 consecutive years.
- 94% of our patients say they would recommend SFHC to friends or family.
- Our Google rating stands at 4.7 out of 5 stars, reflecting the trust and satisfaction of those we serve.

A WHOLE-PERSON APPROACH

At SFHC, we believe in integrated, family-centered care. Our team of providers offers primary medical, dental, behavioral health, vision, and pharmacy services—all under one trusted name. In addition, our care coordinators and community resource specialists have expanded screening for and overcoming the barriers of social drivers of health.

EDUCATING THE NEXT GENERATION

- Training future healthcare professionals is at the heart of our mission. This year:
- Smoky Hill Family Medicine Residency graduated five outstanding physicians, bringing our total to 171 family doctors trained since 1979, with a strong commitment to serving rural Kansas.
- We continue to host dental students and pharmacy students from regional schools, ensuring they gain valuable hands-on experience.
- We proudly serve as a clinical training site for the University of Kansas School of Social Welfare, furthering our impact on future healthcare professionals.

BUILDING FOR THE FUTURE

With all this growth, our vision for the future requires space to match our ambition. That's why we are thrilled to celebrate the next step in SFHC's journey—a new facility at 1001 Edison in Salina, the current Kansas OneGas/Every location. This expansion will allow us to better serve our community and enhance our educational programs. There's much work ahead, and we look forward to keeping you updated as we move toward this exciting milestone!

THANK YOU FOR YOUR SUPPORT

Your interest in Salina Family Healthcare Center means the world to us. By reading this Annual Report, you are engaging in the shared goal of improving community health—and that is something truly admirable.

EXECUTIVE TEAM

Robert Kraft, MD, Chief Executive Officer

Deb Demel, Chief Financial Officer

Ann Feil, Chief Operations Officer

Derek Pihl, PharmD, Chief Pharmacy Officer

Amanda Rhyne, MD, Chief Medical Officer

Kimberly Williams, MD, Residency Program Director

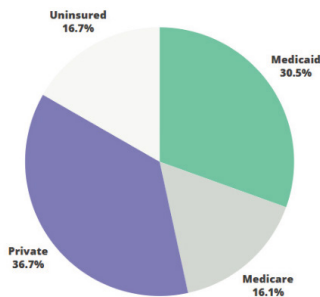


ACCESS



11,438

Unique patients seen



2024 Patients by
Insurance Type



\$4,933,958.94

Saved by patients with our
Manufacturer Assistance Program



2

Mobile Health Units

Ensuring access to healthcare is crucial for individuals and communities to maintain healthy, productive lives. Without such access, individuals often face untreated or poorly managed health conditions, leading to a reduced quality of life, increased hospitalization rates, emergency room visits, and higher healthcare costs. At Salina Family Healthcare Center, we are dedicated to enhancing access through extended after-hours and weekend appointments, 24/7 availability of on-call physicians, and affordable programs for households that meet specific income criteria. Additionally, we expanded our Outreach team to bring care wherever it's needed within the community. We remain committed to supporting you and the entire community, ensuring that healthcare is always within reach whenever it's needed.

PATIENT-CENTERED



95%

Of patients would recommend SFHC to their friends or family



96%

Of patients reported feeling heard by their provider



96%

Of patients reported SFHC's hours to be convenient for them



12

Years of continuous PCMH recognition

Patient-centered healthcare prioritizes the needs, preferences, and values of each individual. In this model, healthcare providers work closely with patients to offer personalized and compassionate care that addresses each person's unique needs. This approach is essential because it recognizes that every patient is a whole person, with physical, emotional, and social factors that affect their overall health and well-being. At Salina Family Healthcare Center, we ensure that every interaction is guided by the patient's perspective. We focus on listening, caring, and advocating for you, as well as for the health and well-being of the community you call home.

EXCELLENCE



86%

Of patients were screened for depression and had a follow up plan



82

Babies delivered



96%

Of patients reported that staff protected their safety



1

Added Dr. Smith to Eye Care Center Providers

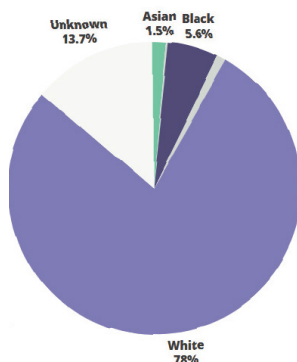
Healthcare excellence represents the highest standards of care, quality, and patient satisfaction, incorporating advanced technology, superior practices, and innovative care approaches. At Salina Family Healthcare Center, we are committed to continuous improvement, integrating evidence-based practices and emphasizing patient-centered care. At the heart of our mission is patient safety, supported by a collaborative and team-oriented approach among our healthcare professionals. Our commitment to excellence includes ongoing education and training for our staff, along with a strong focus on patient satisfaction and positive outcomes. With a constant dedication to quality and exceptional care, we strive to achieve excellence in every interaction, ensuring that each patient receives the highest standard of care, every time.

SOCIAL JUSTICE



170+

Outreach mobile clinics with local community partners!



**2024 Patients
by Race**



70%

**Patients at or below 200%
of the federal poverty line**



3

**Full-Time
Spanish Interpreters**

Social justice in healthcare involves ensuring that healthcare resources and opportunities are distributed equitably, regardless of factors such as race, ethnicity, or socio-economic status. This approach is vital for providing universal access to the care needed to maintain health and well-being, while also addressing health disparities within communities. At Salina Family Healthcare Center, we actively work to overcome systemic barriers like poverty, transportation limitations, and language challenges that impede access to care. We provide vital resources, including in-house Spanish language interpreters and dedicated care coordinators who assist patients in connecting with local support programs for utilities and transportation, helping to remove obstacles to care. Embracing and respecting the diversity of communities, including yours, is central to our commitment.

INNOVATION



3

**Attended Service Excellence
Initiative Conference**



1

**Graduated Clinical Pharmacy
Residency Program**



1,036

Eye Care patients

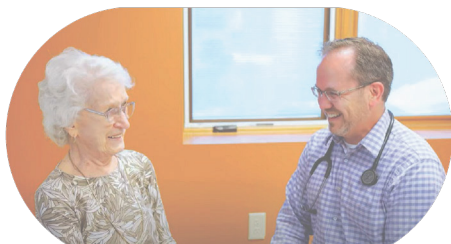


64,655

Prescriptions filled

Healthcare innovation is crucial in improving care quality and driving progress in the medical field. At Salina Family Healthcare Center, we are committed to continuously exploring emerging technologies and new care delivery models that transform healthcare practices and improve health outcomes. Our in-house pharmacy is a key part of this commitment, consistently expanding its services and strengthening our team to provide you with a seamless and enhanced experience. Additionally, we've re-imagined the traditional primary care clinic by integrating behavioral health and care coordination services into your overall medical care, while also offering comprehensive dental, eye care, and pharmacy services—all under one trusted name. In a constantly evolving healthcare landscape, we stay proactive in serving you by embracing the latest innovations and advancements.

ETHICS & INTEGRITY



95%

Of patients feel that their provider shows concern for their questions & worries



81

Total years of tenure of our Executive Team



69

Patients on opioid medications are in our 'Chronic Pain Protocol'



11

Audits completed and audits passed

Ethics and integrity are essential foundations for any successful and respected healthcare organization. They are crucial in building trust between patients, families, and healthcare providers, ensuring that care is delivered safely, ethically, and compassionately. At Salina Family Healthcare Center, we are committed to upholding the principles of honesty, transparency, and respect for patient autonomy. We foster a culture rooted in integrity, fully understanding the deeply personal nature of healthcare. It is a privilege that our patients place their trust in us each day, driving us to consistently maintain the highest ethical standards in every aspect of our work, for both our patients and the community we serve.

TEAMWORK



151
Employees



32 Years
Longest Tenured
Employee



21
Departments



99%
Of employees report planning
to stay with SFHC

Collaboration and communication among healthcare providers, patients, and their families are key to delivering effective and efficient care, underscoring the importance of teamwork. With the complexity and constant changes in healthcare, it requires the collective expertise and skills of a diverse group of professionals working together to provide comprehensive and coordinated care. At Salina Family Healthcare Center, we focus on recruiting, training, and retaining highly skilled and compassionate team members who are committed to serving you and our community. By cultivating a positive and supportive work environment, we ensure our patients receive the highest quality of care, reflecting the dedication and commitment of our unified team.

EDUCATION



90
Students
hosted



171
SHFMR graduates trained
since 1979



12,769
Dental outreach screenings &
education in area schools



1
Future healthcare professional
awarded annual SFHC scholarship

Healthcare professionals play a critical role in providing high-quality care to patients, highlighting the need for a well-rounded education that equips them with the necessary knowledge, skills, and mindset for effective practice. At Salina Family Healthcare Center, we are dedicated to our mission of supporting the development of the next generation of healthcare professionals. Since our beginning as a family medicine residency, we have actively engaged students from a variety of disciplines, including medicine, nursing, dentistry, behavioral health, pharmacy, and healthcare administration. By investing in the education of healthcare professionals, Salina Family Healthcare Center extends the impact of our care, reaching not only our region but also the entire state, ultimately improving healthcare outcomes for all.

FINANCIALS

Fiduciary duty is a legal obligation that requires individuals or organizations in trusted positions to act in the best interests of those they serve. In healthcare, this means that providers, administrators, and leaders must prioritize the well-being and care of their patients and communities above all else. As a community health center, Salina Family Healthcare Center holds a fiduciary responsibility to Salina and the surrounding areas. We uphold this responsibility by maintaining a community-focused board of directors, being responsible stewards of the resources entrusted to us, and adhering to the highest standards of ethics and integrity.

Financial Successes

Managed 13 grants totaling \$2.8 million

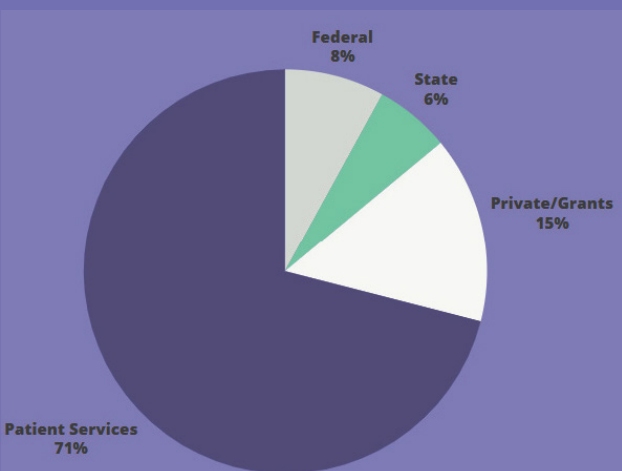
Acquired land for our future facility

Received \$10 million for the Kansas Board of Regents

Other Stats FY24

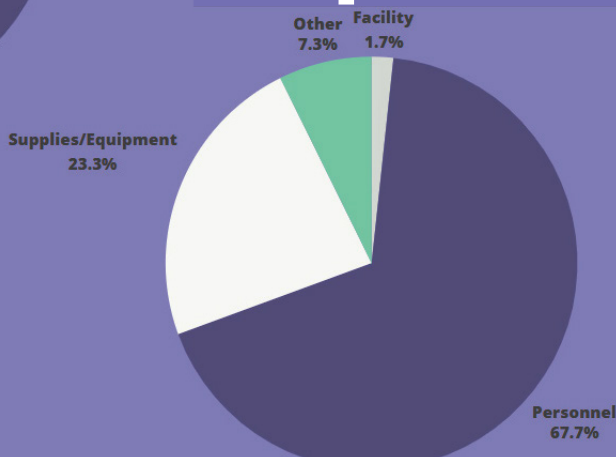
Current Ratio (Current Assets/Current Liabilities): 21.53

Days Cash on Hand: 147



Revenue Sources

Operating & Expenses



OUR PEOPLE

Medical Providers

Molly Biggs, PA-C	Garrett Koehn, MD	Abbey Rupe, MD
Jessica Cairo, DNP, APRN	Robert Kraft, MD, CEO	Philip Sedo, MD
Nathaniel Clennan, MD	Josiah McAllister, MD	Sarah Shaban, MD
Mariah Crumbaker, MD	Kyle McGatlin, MD	Thierry Tchiengue, MD
Allison Dumars, PA-C	Seth Metzler, DMSc, PA-C	Sara Teague, DO
Greta Fry, PA-C	Casey McNeil, PhD, MD	Sarah Thomas, DO
Lucy Florez, DO	Sara Ohadi-Hamadani, MD	Andrea Vierthaler, MD
Whitney Gantz, APRN-C	Leah Peterson, MD	Kimberly Williams, MD
Carlos Guzman, MD	Amanda Rhyne, MD	Landon Younger, DO
Jack Harrigan, MD	Martha Riese, MD	
Lewis Hutfles, DO		

Dental Providers

Charles Abbick, DDS	Shelly Bushnell, RDH
Cindy Kempton, DDS	Megan Krier, RDH, ECP II
Sarah Nelcamp, DDS	Alyse Lambert, RDH, ECP II
Michelle Nunes, DDS	Karli-Schrag-Bonilla, RDH, ECP II
	Haley Sherwood, RDH, ECP II

Behavioral Health Providers

Kate Behan, LMSW	Raquel Moeder, LCMFT
Danielle Blea, LCMFT, LCAC	Kate Nesbitt, APRN, PMHNP-BC
Sam Coup-Metzler, LCPC, LAC	

Pharmacists

Alex Engelland, PharmD	Cassie Shields, PharmD	Derek Pihl, PharmD
Mallory Zweygardt, PharmD	Robert O'Neill, PharmD	Tabia Norris, PharmD

Eye Care Providers

Linda Lawrence, MD
Erin Smith, OD
Monte Wentz, OD

Our Culture





651 E. PRESCOTT RD, SALINA, KS 67401 | SalinaHealth.org



SALINA FAMILY
HEALTHCARE CENTER

Main Office

785-825-7251

Dental

785-826-9017

Pharmacy

785-825-7251

Medical

785-825-7251

Eye Care

785-823-3937